



GREG M. COPPS, SIOR Principal

A partial list of clients Mr. Copps has represented is as follows:

- Ross Stores
- Clarion ING
- AMB Properties
- Lord Baltimore Properties
- Fidelity Investments
- Royal Insurance
- Lance, Inc.
- US Food Service
- Ryder Logistics
- Panattoni
- Black & Decker

Work Experience

CLARUS PROPERTIES, INC., Charlotte, NC 2005 – Present

Mr. Copps partnered up with long time colleague Lawrence Shaw, SIOR to establish Clarus Properties, Inc in 2005. Mr. Copps specializes in industrial lease/sale transactions and investment sales. He has over 24 years of real estate experience with extensive experience in dispositions, development services, land sales, investment sales, build-to-suits and tenant representation. Mr. Copps continues to rank in the top five industrial producers year after year for the Charlotte Metropolitan Area.

COLLIERS PINKARD, Charlotte, NC 1999 – 2005

Mr. Copps joined Colliers Pinkard as Vice President and manager of the industrial services group for the Charlotte office. Advancing to a principal owner after the first year and promoted to Senior Vice President after three years with Colliers. Mr. Copps was the top producer in the Charlotte office in 2001, 2002, 2003, and second in 2004.

CARTER ONCOR, Charlotte, NC 1990 - 1999

Prior to his employment with Colliers Pinkard, Mr. Copps was active in industrial sales and leasing with Carter ONCOR in the Charlotte area. He was involved in many facets of real estate, including development (build-to-suits), raw land, lender workouts, site selection and investment properties. In 1998, Mr. Copps received the Charlotte Region Commercial Board of Realtors “Top Industrial Producer” award.

KENT PROPERTIES LTD., Colorado Springs, CO 1984-1990

Education

NORTHERN MICHIGAN UNIVERSITY, Marquette, MI 1979 - 1984

Bachelor of Science, Finance

Licensed Real Estate Broker – North and South Carolina

Civic Involvements

Active with the YMCA, UNITED WAY, volunteer MYERS PARK TRADITIONAL SCHOOL Tutor, CHRIST CHURCH Sunday School Teacher, Youth Soccer, Baseball, and Basketball Coach

Professional Affiliations

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS, SIOR Since 1995

CHARLOTTE CHAMBER OF COMMERCE Since 1997

Member, Department of Commerce Committee

Member, Board of Advisors 1996-1999

CHARLOTTE REGION COMMERCIAL BOARD OF REALTORS

Member, Multi-Million Dollar Club Since 1994

Member, Programs Committee 1998-2000

Top Industrial Producer of the Year 1998

2nd Place Industrial Producer Award Winner 2007

Top Industrial Producer of the Year 2008