



**Dear Lawrence Shaw:**

Congratulations, you have been named among Charlotte's 2006 CoStar Power Brokers for leasing by CoStar Group, Inc.

You were measured against all the commercial real estate brokers active in your region and ranked based on total leasing transaction volume for 2006 as reported to CoStar. As a winner of CoStar's 2006 Power Broker Award, you are now recognized as one of the top commercial real estate brokers in the United States. Last year alone, CoStar Power Brokers conducted billions in lease and sale transactions.

You will be recognized along with other leading firms and brokers in your market and 61 other major markets at [www.costar.com/PowerBrokers/](http://www.costar.com/PowerBrokers/). The awards have been co-sponsored by Real Estate Forum magazine and will be prominently showcased on GlobeSt.com and in Real Estate Forum magazine.

In addition, as a Power Broker you have the opportunity to download an icon to place on your company's homepage and in your email signature letting your peers and clients know your top rank in the commercial real estate industry. For more information about this program, go to [www.costar.com/PowerBrokers/2006/footprint.htm](http://www.costar.com/PowerBrokers/2006/footprint.htm).

CoStar is the leading provider of information services to commercial real estate professionals in the United States, the United Kingdom and France. Our comprehensive database and proactive research model gives us the ability to rank and recognize outstanding players in the market.

Your CoStar account executive will be stopping by your office in a few weeks to present you with an attractive, custom-made award recognizing your accomplishment.

Again, congratulations on your leading market position, and best wishes for another successful year.

Sincerely,

A handwritten signature in black ink, appearing to read "A. Florance", with a long horizontal line extending to the right.

**Andrew C. Florance**  
President & CEO

A handwritten signature in black ink, appearing to read "J. Kitchen", with a long horizontal line extending to the right.

**Jennifer L. Kitchen**  
Senior Vice President, Research

